



SNOWDESERT (EA) LIMITED

Copeland
brand products



LG



TOSHIBA
AIR CONDITIONING



Danfoss

THE COMPANY'S PROFILE



AIR CONDITIONING, REFRIGERATION, MECHANICAL VENTILATION, COLDROOMS,

MISSION

Our Mission is to design, install, service and maintain cost effective, customized, modern reliable **air conditioning & refrigeration products** to all our clients at affordable prices in Kenya and East Africa.

VISION

Our vision is to expand the cold system industry with a state of the art and modern technology hence excelling in offering unique solutions and innovative design for the air conditioning, cold-room and refrigeration sector

OUR GOAL

Our goal is to be an exceptional refrigeration and air conditioning company in East Africa giving our clients quality affordable services customized and tailored to suit their diverse needs.



OUR CORE VALUES

- Professionalism
- Integrity and Honesty
- Transparency
- Action Oriented
- Efficiency
- Action Oriented air conditioning company in Kenya.

OUR TEAM

Our team is made up of disciplined, open minded and highly trained professionals who understand every aspect of their job, and commit themselves to the customer's needs and satisfaction.

AIR CONDITIONING, REFRIGERATION, MECHANICAL VENTILATION, COLDROOMS,

BACKGROUND

Snow Desert Refrigeration and Air Conditioning was founded and registered under the business Act (Cap 499 section 14(2)) registration number: **BN/2007/27734** in 2007 with a vision of raising the bar of excellence and providing quality services in refrigeration and Air Conditioning field.

On 17th September 2012 the business developed to a fully fledged company under the name **Snow Desert (EA) Limited** under Company Act (Cap 486) registration number **CPR/2012/84292**, as a result of the continued support received from our clients and best customer service enabling us to serve the Kenya and the East Africa as a whole We believe in Team Work and putting our customer satisfaction first.

CUSTOMER SERVICE

The company targets both the domestic and commercial market. We know that quality service is never an incident; it is always the result of high intentions, sincere effort, intelligent directions and skillful execution. It represents a wise choice of many alternatives.

Our aim is to ensure a satisfied clientele by ensuring that the customers get effective and professional services from our trained and qualified workforce hence maintaining a level of customer satisfaction rarely matched.

With the many firms offering refrigeration and air conditioning services, many of them fail to deliver on the most basic aspect of the consumer needs e.g. planned routine maintenance, breakdown response, after sale services and more.

The goal is to build a firm that customers can rely on, a firm whereby the client is the asset. By following our core principles, clients are sure to receive value for their money. Our success is enhanced and maintained by the talent, skill, and experience of our technicians and management team.

We provide simple and maintainable solutions to our clients. These services include: performance surveys, conceptual and detailed design, supply, installation, commissioning, service, repair and maintenance of all cooling systems.

The services provided cover the personal safety and the welfare of our technicians within the work environment as well as taking care of the environment by preventing production of harmful non-environmental friendly emissions.

OPERATIONS

Our operations are now available throughout the East African Region. Since its formation, the company has built up an impressive list of clients in Kenya, with whom a healthy relationship has been cultivated effectively making them to repeatedly do business with us.

AIR CONDITIONING, REFRIGERATION, MECHANICAL VENTILATION, COLDROOMS,

Some of these clients range from different diversities:

- **Hotels**
- **Super – markets and shopping malls**
- **Factories**
- **Domestic air condition clients and car air conditioning (all types)**
- **Offices**
- **Airports**

Today thanks to the trust and support of all our customers, we believe that cooperation with all our customers will grow and progressively develop further.

Thank you for considering **SNOW DESERT EAST AFRICA**

OUR CLIENTS

CLIENT: KENYA CHILDREN'S HOME

NATURE OF WORK: Upgrading of cold rooms and conversion from CFC to HFC (rectification)
NAIROBI

CLIENT: PREMIER MOTOR SPARES LTD

NATURE OF WORK: Supply installation & maintenance of office air conditioners (high-wall split units) NAIROBI

CLIENT: COLAS EAST AFRICA

NATURE OF WORK: Preventive maintenance of air conditioning units (window type)

CLIENT: MURGOR & MURGOR ADVOCATES

NATURE OF WORK: Supply and installation and maintenance of office air conditioners (Floor standing, high-wall split-units)

CLIENT: GOAL HUMANITARIAN AGENCY KENYA

NATURE OF WORK: Installation of Server room Air-conditioners.

CLIENT: SOUND AFRICA LIMITED

NATURE OF WORK: Installation of studio Air conditioners

AIR CONDITIONING, REFRIGERATION, MECHANICAL VENTILATION, COLDRoomS,

CLIENT: AIB (AFRICA INVESTMENT BANK)

NATURE OF WORK: Repair and installation of office Air conditioning units.

CLIENT: ABC (AFRICAN BANKING CORPORATION LTD)

NATURE OF WORK: Repair and maintenance of air conditioning units

CLIENT: MURANG'A DISTRICT HOSPITAL

NATURE OF WORK: Supply, Installation and upgrading of theater Air conditioning systems.

CLIENT: HABIB BANK

NATURE OF WORK: Preventive maintenance of air conditioners.

CLIENT: MEDIA MAX

NATURE OF WORK: Preventive maintenance of air conditioners.

CLIENT: MINISTRY OF LABOR

NATURE OF WORK: Supply, installation and Preventive maintenance of different range of BTU's

CLIENT: MINISTRY OF EAST AFRICA COMMUNITY

NATURE OF WORK: Supply, installation and Preventive maintenance of split air conditioners

CLIENT: KENYA HASS SCIENTIFIC AND MEDICAL SUPPLIES

NATURE OF WORK: Repair and Preventive maintenance for COLD ROOMS

CLIENT: BRAZ AFRIC

NATURE OF WORK: Installation of High wall split-units of 18,000 BTU's

CLIENT: FAIR VIEW HOTELS

NATURE OF WORK: Supply, installation and Preventive maintenance of split air conditioners of 12,000Btu's.

CLIENT: KENYA PETROLEUM REFINERIES LIMITED.

NATURE OF WORK: Repair and Preventive maintenance service of office and server air conditioners ranging from 12,000Btu's to 36,000Btu's high-wall and convertible units.

CLIENT: TECHNO RELIEF SERVICE LIMITED.

NATURE OF WORK: Two air-conditioner re-location, repair and preventive maintenance service for split air conditioners.

CLIENT: MEDIA MAX (K24)

NATURE OF WORK: Maintenance central air conditioners system, re-location and installation.

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CLIENT: SOUND AFRICA LTD

NATURE OF WORK: Installation of 4 split air conditioner

CLIENT: KENYA PETROLEUM

NATURE OF WORK: Service and maintenance of split air conditioners

CLIENT: KENYA BUREAU OF STANDARD

NATURE OF WORK: Installation of 6 split air conditioner

CLIENT: KIRUTI & KIRUTI ADVOCATES

NATURE OF WORK: Installation of 2 ceiling cassette air conditioning units (Samsung)

CLIENT: FAIR VIEW HOTEL NAIROBI

NATURE OF WORK: Installation of 16 high-wall split air conditioners units (Samsung)

CLIENT: CATHOLIC RELIEF SERVICES KENYA

NATURE OF WORK: Installation of 2 air conditioners

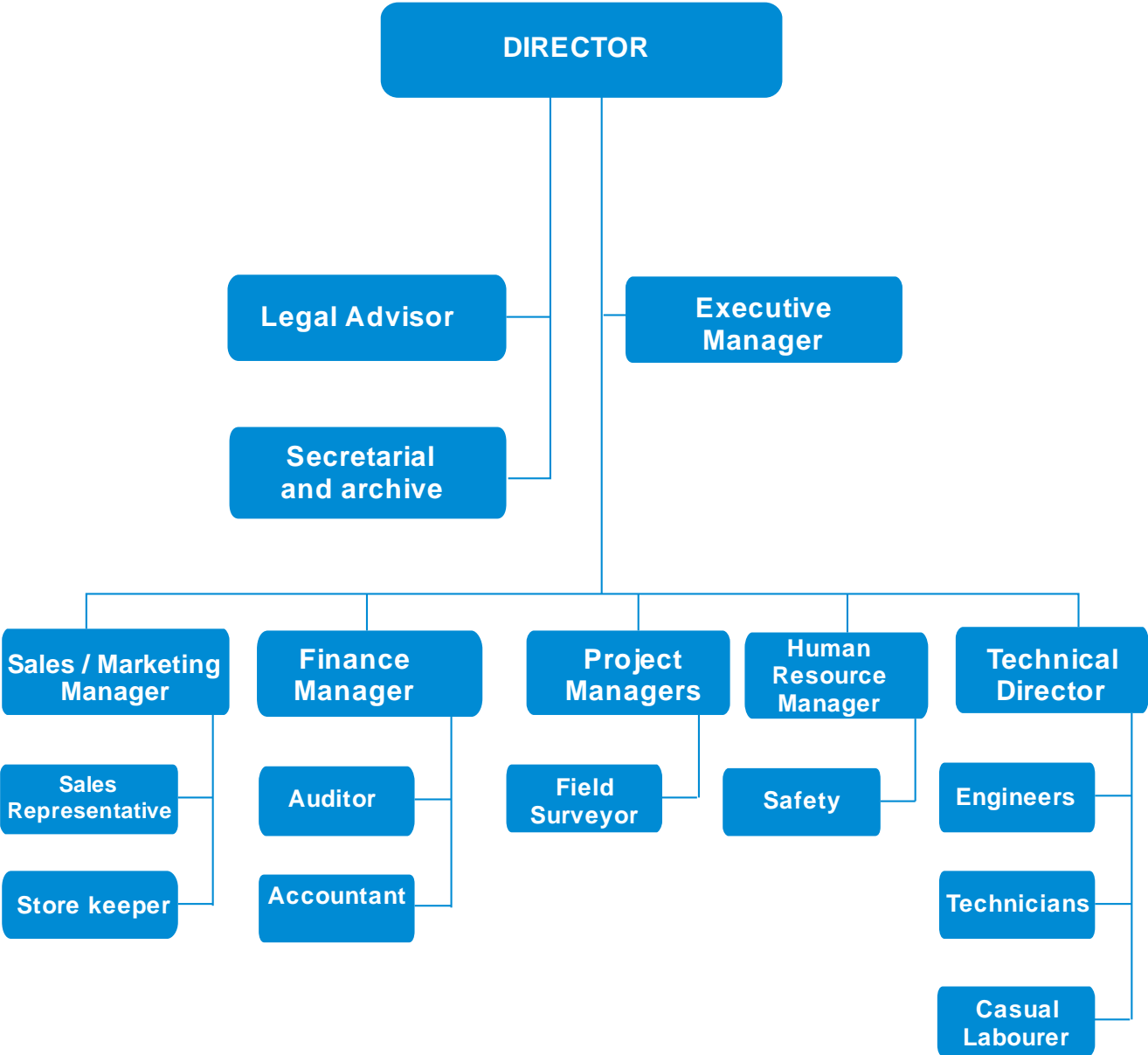
CLIENT: UNITED BANK OF AFRICA LIMITED

NATURE OF WORK: Supply and installation of air conditioning units (portable, ducted & DVM systems)

CLIENT: OPTICOM KENYA LTD

NATURE OF WORK: Supply and installation of split type ceiling cassette air conditioning unit (Samsung)

ORGANIZATION CHART



AIR CONDITIONING, REFRIGERATION, MECHANICAL VENTILATION, COLDRoomS,